



Trust for the digital economy

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Company History

Explosive Growth

- Spin-off in 2004 from E.C. R&D project eJustice
- Team of 40 people based in France & U.K.
- International network of resellers, integrators, franchisees
- Raised 3M€ via NYSE Euronext since end 2007
- Sales 1.2M€ in 2008, 5M€ in 2009

Strong State supports

- Supported & used by the French Government
- Supported & used by the British Government
- Tested by: Austrian chancellery, Europol, Eurojust

Proven technology

- Patented in Europe & USA
- Common Criteria & CESG certifications in progress
- Numerous awards (Red Herring Global...)



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• A successful and rapidly growing security SME

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A Patented Technology: the Digital DNA

Our Focus: the Hardware of the user

- We know how to authenticate any digital component
- Processor, memory card, USB device, smart phone, digital camera, etc., wired or wireless

A Line of Security Products

- We use this authentication in our security applications:
 - 2006. Endpoint security (DLP)
 - 2007. Storage device security (encryption)
 - 2008. Web & corporate access control (IAM)
- Outweighs top competitors (costs, ease of use & deployment).

A Killer App: MDC

- **Mobilegov Document Control is our killer application: it protects digitally exchanged documents.**

• Digital DNA is the latest breakthrough in IT security

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The Product of 2009: Mobilegov Document Control

- **WHAT:** A digital document (text, image, audio...) downloaded with MDC can only be exploited on the hardware used to download it (PC, mobile phone, Ipad, USB stick...). The document cannot be modified nor further distributed without being visibly altered.

• HOW:

- When a client requests a document
 - The server retrieves the Digital DNA of the client's hardware
 - It calculates an encryption key based on this Digital DNA
 - It encrypts the document with this key (and adds some info: sender, receiver, date)
 - The client receives this unique encrypted document
- When the client needs to exploit the document
 - It launches its usual application (e.g. PDF Reader) enriched with a MDC plug-in
 - The plug-in extracts the Digital DNA of the hardware and calculates the key
 - Only if the client's hardware is the same as the one used for downloading, the plug-in may decrypt the document. The decrypted document is not stored.
 - The user has no access to the encryption key, the encrypted and the decrypted documents identify him strongly and thus refrain hacking

• A revolution for Internet security via the management of digital documents

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Strong Authentication

- 800M€ market in 2008, in progress by 80%
- Driven by growing identity theft by organized crime.



Document Protection

- Market of Document Management: 10bn€ in 2008
- 5% to 10% concerns Document Protection
- All types of documents are now on the web
- This boosted the market of encryption
- A more global solution is needed
- Covering the whole scope from Digital Rights Management to data leaks and the whole document life cycle.



Information life cycle management

- 25bn€ and rapidly growing market.
- Links workflow management, data storage, information access and documents production.



Sources : Gartner Group; IDC Research.

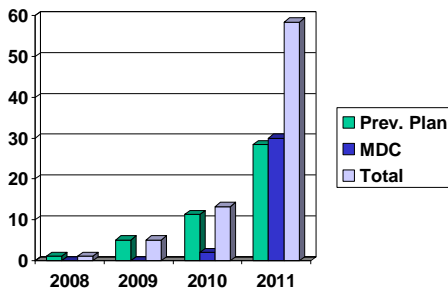
- MDC addresses & impacts 3 key complementary markets

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Impact of MDC on the company's revenue forecasts (in million US \$):



Impact of MDC on Society:

- With MDC, a digital document will be as safe as a paper document was before the invention of copiers
- MDC addresses all types of end-users:
 - public administrations,
 - corporations,
 - citizens.

- We significantly help bring trust in the digital economy
- We are at GSC to succeed in addressing the US markets

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Ever growing
international footprint



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Korea
Belgium

Coming next

Tunisia
Dubai

Why not USA?

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